

2023 Webinar Schedule

(Revised 08/22/23)

Afternoon Webinars start at: Noon Pacific – 1PM Mountain – 2PM Central – 3PM Eastern

Morning Webinars start at: 8AM Pacific – 9AM Mountain – 10AM Central – 11AM Eastern

Please note some webinars are only offered on-demand and are marked accordingly

01/05/23

Hospice Coding Fundamentals Series:

- Hospice Coding Part 1: Guidelines, Primary/Terminal Diagnosis & Secondary/Comorbid Diagnoses
- Hospice Coding Part 2: Common Diagnoses & Disease-Specific Criteria
- Hospice Coding Part 3: Putting It All Together: Key Elements & Case Studies

Robbi D. Funderburk James, Healthcare Provider Solutions

Three 60-Minute On-Demand Webinars Sold as a Packaged Series and Available on Release Date to View/Download

01/09/23

Monday
60 Minutes

Complimentary Professional Development Series:

Self-Awareness: The Foundation of Emotional Intelligence

Joanna Pera, Powered by Pera Consulting

Complimentary Webinar

01/10/23

Tuesday
90 Minutes

Build a Successful QAPI Program

Tammy Stewart, Healthcare Provider Solutions

01/12/23

Thursday
60 Minutes

New Hospice Chaplain/Spiritual Caregiver Training Series:

The Spiritual Caregiver's Role in Hospice

Gary Gardia, LCSW, APHSW-C and Rev. Jim Andrews

01/18/23

Wednesday
90 Minutes

Create a Culture of Growth: Increase Revenue & Reach

Kurt Kazanowski, Hospice Advisors

01/19/23

Thursday
60 Minutes

New Hospice Chaplain/Spiritual Caregiver Training Series:

Counseling Techniques & Interventions for Spiritual Caregivers

Gary Gardia, LCSW, APHSW-C and Rev. Jim Andrews

01/24/23

Tuesday
90 Minutes

Hospice 101: Establishing a Solid Eligibility Foundation for New & Existing Staff

Kathy Ahearn, RN, BSN, PHN, ALECC, Inc.

- 01/25/23** Record Retention Rules for Healthcare Providers
Wednesday
90 Minutes
Nancy Flynn, ePolicy Institute
- 01/26/23** **New Hospice Chaplain/Spiritual Caregiver Training Series:**
Thursday
60 Minutes
Identifying & Addressing Spiritual Distress & Suffering
Gary Gardia, LCSW, APHSW-C and Rev. Jim Andrews
- 01/31/23** The Governing Body: Regulations, Members & Effectiveness
Tuesday
90 Minutes
Kathy Ahearn, RN, BSN, PHN, ALECC, Inc.
On-Demand Webinar Available on Release Date
- 02/02/23** Managing Patient & Family Expectations with Practical Techniques
Thursday
90 Minutes
Susan Keane Baker, MHA
- 02/07/23** High-Level Overview & Reimbursement Impact of VBP for Clinicians
Tuesday
75 Minutes
Diane Link, ALECC, Inc.
- 02/09/23** Blending E-Counseling with Traditional Models for the Modern Hospice Team
Thursday
90 Minutes
Gary Gardia, LCSW, APHSW-C
- 02/14/23** How to Respond to an ADR: Step-by-Step Directions
Tuesday
90 Minutes
Kathy Ahearn, ALECC, Inc.
- 02/15/23** Starting Hospice Sooner: Extending Care with More Time on Service
Wednesday
60 Minutes
Brad Brewer, LegacyKept
- 02/22/23** Recruit & Retain Private Duty Caregivers to Fuel Growth: Tackling the Twin Challenges
Wednesday
90 Minutes
Kurt Kazanowski, Hospice Advisors
Replaced previous topic 12/2/22
- 02/23/23** Using Professional Volunteers: Providing Relief to Overworked Staff
Thursday
90 Minutes
Gary Gardia, LCSW, APHSW-C
- 02/27/23** Motivation: Generate a Spark in Others to Achieve Organizational Success
Monday
60 Minutes
Joanna Pera, Powered by Pera Consulting
On-Demand Webinar Available on Release Date
- 02/28/23** **2023 Hospice Cop Compliance Series:**
Tuesday
90 Minutes
Hospice Medical Director, NP, PA & IDT Compliance
Kathy Ahearn, ALECC, Inc.

- 03/06/23** Charting for the Jury: Fine-Tune Documentation for Hospice & Home Care
Monday
90 Minutes
Susan Keane Baker, MHA & Paul R. Keane, JD
- 03/07/23** HCI Scoring & Developing PIPs Part 1: GIP/Continuous Care, Gaps in SN Visits, SN Care
Tuesday
75 Minutes
Minutes per RHC Day, SN Minutes on Weekends & Visits Near Death
Diane Link, ALECC, Inc.
- 03/14/23** **2023 Hospice Cop Compliance Series:**
Tuesday
90 Minutes
Hospice Social Worker & Spiritual Caregiver Compliance
Kathy Ahearn, ALECC, Inc.
- 03/15/23** More Than Numbers: Using Telehealth to Improve Outcomes with the
Wednesday
90 Minutes
Mind-Body Connection
Alexis Silver & Kathy Duckett
- 03/16/23** Assisting People to Live Fully Until Death: Beyond Pain & Symptom Management
Thursday
90 Minutes
Gary Gardia, LCSW, APHSW-C
- 03/21/23** HCI Scoring & Developing PIPs Part 2: Burdensome Transfers I & II, Early & Late Live
Tuesday
75 Minutes
Discharges & Per-Beneficiary Medicare Spending
Diane Link, ALECC, Inc.
- 03/22/23** Marijuana Policy & Best Practices for Employee & Patient Medical & Recreational Use
Wednesday
90 Minutes
Nancy Flynn, ePolicy Institute
- 03/27/23** Effective Teamwork: How to Get It & Keep It
Monday
60 Minutes
Joanna Pera, Powered by Pera Consulting
On-Demand Webinar Available on Release Date
- 03/28/23** **2023 Hospice Cop Compliance Series:**
Tuesday
90 Minutes
Hospice Nurse & Aide Compliance
Kathy Ahearn, ALECC, Inc.
- 03/29/23** Reducing the Risk of Clinical Claims Review Denials by Managing
Wednesday
60 Minutes
Live Discharges
Jen Kiehl-Miller, Hospice Support Specialists
- 04/05/23** **Hope Is Not a Marketing Strategy Series:**
Wednesday
60 Minutes
Create the Right Competitive Marketing Strategy
Brad Brewer, LegacyKept
- 04/06/23** Top FAQs & Creative Program Ideas for Appreciating & Using Hospice Volunteers
Thursday
90 Minutes
Gary Gardia, LCSW, APHSW-C

04/10/23

Monday
60 Minutes

Complimentary Professional Development Series:

Setting the Boundary for Work/Life Balance
Joanna Pera, Powered by Pera Consulting
Complimentary Webinar

04/11/23

Tuesday
90 Minutes

2023 Hospice Cop Compliance Series:

Hospice Volunteer Program Compliance
Kathy Ahearn, ALECC, Inc.

04/12/23

Wednesday
60 Minutes

Hope Is Not a Marketing Strategy Series:

Selling Is a Service: Gaining the Confidence to Sell
Brad Brewer, LegacyKept

04/17/23

Monday
60 Minutes

The PHE Is Ending: What Every Hospice Needs to Know to Prepare
Kathy Ahearn, ALECC, Inc.

On-Demand Webinar Available on Release Date

Added Hot Topic 04/06/23

04/19/23

Wednesday
60 Minutes

Hope Is Not a Marketing Strategy Series:

Stop Missing Your Target Market: Understanding Your Audience
Brad Brewer, LegacyKept

04/20/23

Thursday
90 Minutes

How HIPAA Impacts Email & Text Messaging: Communication Compliance
Nancy Flynn, ePolicy Institute

04/25/23

Tuesday
90 Minutes

2023 Hospice Cop Compliance Series:

Hospice Bereavement Professional Compliance
Kathy Ahearn, ALECC, Inc.

04/26/23

Wednesday
90 Minutes

How to Conduct Hospice Mock Surveys Just Like a Surveyor
Sharon Litwin, Litwin Home Health Consulting, LLC

05/03/23

Wednesday
60 Minutes

Design a Volunteer-Led Life Review Program
Brad Brewer, LegacyKept

05/04/23

Thursday
90 Minutes

VBID Update: Hospice Benefit Component & Medicare Advantage
Melinda Gaboury, Healthcare Provider Solutions

05/08/23

Monday
90 Minutes

Hospice PEPPER Reports: What Does Your Update Reveal?
Melinda Gaboury, Healthcare Provider Solutions

05/09/23

Tuesday
60 Minutes

2023 Home Health CoP Compliance Series:

Home Health CoP 101: Understanding Organizational Requirements
Diane Link, Link Healthcare Advantage, LLC

05/10/23 Wednesday 90 Minutes	Infection Control & Prevention Surveillance Program: Utilization, CoPs, Regulations & Data Kathy Ahearn, ALECC, Inc.
05/18/23 Thursday 90 Minutes	Which Model Do I Use? Grief Counseling Best Practices Gary Gardia, LCSW, APHSW-C
05/23/23 Tuesday 60 Minutes	2023 Home Health CoP Compliance Series: Home Health CoP 201: Clinical Requirements & Survey Prep Diane Link, Link Healthcare Advantage, LLC
05/30/23 Tuesday 60 Minutes	Assertiveness Training for Effective & Clear Communication Joanna Pera, Powered by Pera Consulting On-Demand Webinar Available on Release Date
05/31/23 Wednesday 90 Minutes	Mentoring Leadership from Within: How to Thrive in a Staffing Crisis Kathy Ahearn, ALECC, Inc.
06/06/23 Tuesday 60 Minutes	2023 Home Health CoP Compliance Series: Home Health CoP 301: QAPI & the Survey Process Diane Link, Link Healthcare Advantage, LLC
06/07/23 Wednesday 90 Minutes	Diversity & Inclusion Policies & Procedures to Eliminate Harassment & Discrimination Nancy Flynn, ePolicy Institute
06/08/23 Thursday 60 Minutes	New Volunteer Manager Training Series: The Hospice Volunteer Manager's Role & Responsibilities Gary Gardia, LCSW, APHSW-C
06/13/23 Tuesday 90 Minutes	Palliative Care Part 1: Determine If a Program Is Right for Your Agency & Strategic Planning Kathy Ahearn, ALECC, Inc.
06/15/23 Thursday 60 Minutes	New Volunteer Manager Training Series: Hospice Volunteer Regulations & Opportunities Gary Gardia, LCSW, APHSW-C
06/20/23 Tuesday 60 Minutes	Hospice Quality Reporting Program Requirements: Understand & Improve Your Scores Diane Link, Link Healthcare Advantage, LLC
06/22/23 Thursday 60 Minutes	New Volunteer Manager Training Series: Creative Programming & Expansion Including E-Volunteers Gary Gardia, LCSW, APHSW-C

- 06/26/23** Monday 60 Minutes
Calling on Nontraditional Referral Sources to Round Out Your Sales Strategy
Joanna Pera, Powered by Pera Consulting
On-Demand Webinar Available on Release Date
- 06/27/23** Tuesday 90 Minutes
Palliative Care Part 2: Develop & Implement an Effective Palliative Care Program
Kathy Ahearn, ALECC, Inc.
- 07/06/23** Thursday 90 Minutes
Counseling for Bereavement Professionals: What Falls Within Your Licensing & Practice
Gary Gardia, LCSW, APHSW-C
- 07/11/23** Tuesday 60 Minutes
Documenting Through the Levels of Care: Requirements & Best Practices
Diane Link, Link Healthcare Advantage, LLC
- 07/12/23** Wednesday 90 Minutes
Emergency Preparedness: Design & Maintain an Effective Operational Plan & Program
Kathy Ahearn, ALECC, Inc.
- 07/13/23** Thursday 75 Minutes
Withdrawing Life-Sustaining Treatment: Bio-Ethical Ramifications
Rev. Jim Andrews
- 07/17/23** Monday 60 Minutes
Complimentary Professional Development Series:
The Empathy Spectrum: Connect with Patients, Families & Colleagues
Joanna Pera, Powered by Pera Consulting
Complimentary Webinar
- 07/19/23** Wednesday 90 Minutes
Hire & Develop a Superior Salesperson
Kurt Kazanowski, Hospice Advisors
- 07/20/23** Thursday 90 Minutes
Skillfully Addressing Suicidal Ideation Using an Interdisciplinary Approach
Gary Gardia, LCSW, APHSW-C
- 07/25/23** Tuesday 90 Minutes
Developing Effective Appeals for Medical Claim Denials
Jen Kiehl-Miller, Hospice Support Specialists
- 07/26/23** Wednesday 90 Minutes
Hospice FAQs & Best Practices for Counseling Services, IDT & Plan of Care
Kathy Ahearn, ALECC, Inc.
- 07/27/23** Thursday 90 Minutes
Service Recovery Skills for Handling Complaints with Greater Ease
Susan Keane Baker, MHA
The first 20 agencies to register will receive a complimentary copy of Susan's book "I'm Sorry To Hear That" (see site for details)

Added 04/12/23

08/01/23 Tuesday 60 Minutes	Live Discharges: How, When & Why Part 1: Measuring, Monitoring, Guidelines & Regulations Kathy Ahearn, ALECC, Inc. On-Demand Webinar Available on Release Date	
08/01/23 Tuesday 60 Minutes	Live Discharges: How, When & Why Part 2: Eligibility, Documentation, Planning & the Care Continuum Kathy Ahearn, ALECC, Inc. On-Demand Webinar Available on Release Date	
08/09/23 Wednesday 90 Minutes	Utilize Your Hospice Competency Program to Reduce Risk & Improve Quality Sharon Litwin, Litwin Home Health Consulting, LLC	Moved from 8/2 on 3/10
08/10/23 Thursday 60 Minutes	New Hospice Social Worker Training Series: The Critical Role of a Hospice Social Worker Gary Gardia, LCSW, APHSW-C	
08/16/23 Wednesday 90 Minutes	The Days of "Muffin Marketing" Are Over Kurt Kazanowski, Hospice Advisors	
08/17/23 Thursday 60 Minutes	New Hospice Social Worker Training Series: The Assertive Social Worker on the IDT Gary Gardia, LCSW, APHSW-C	
08/22/23 Tuesday 90 Minutes	Hospice 2024 Final Payment Rule & Quality Update Melinda Gaboury, Healthcare Provider Solutions	
08/24/23 Thursday 60 Minutes	New Hospice Social Worker Training Series: Advanced-Level Social Worker Skills & Interventions Gary Gardia, LCSW, APHSW-C	
08/29/23 Tuesday 75 Minutes	Structural Indicators of a Robust Spiritual Care Department Rev. Jim Andrews	Added 04/12/23
08/30/23 Wednesday 90 Minutes	Clinically Based Hospice Eligibility for Nonclinical Sales Teammates Jen Kiehl-Miller, Hospice Support Specialists	Added 03/30/23
09/07/23 Thursday 90 Minutes	The Power of Differentiation: Expanding Your Services Kurt Kazanowski, Hospice Advisors	
09/11/23 Monday 90 Minutes	2023 Hospice Billing Series: Hospice Billing Part 1: Eligibility Requirements & Notice of Election Melinda Gaboury, Healthcare Provider Solutions	Moved from 9/05 on 05/12

09/13/23 Wednesday 60 Minutes	OASIS Part 1: Questions Impacting Reimbursement Under PDGM Diane Link, Link Healthcare Advantage, LLC	
09/14/23 Thursday 90 Minutes	New Coding Updates for Hospice & Home Health FY 2024 Sharon Litwin, Litwin Home Health Consulting, LLC	
09/18/23 Monday 90 Minutes	2023 Hospice Billing Series: Hospice Billing Part 2: Details of Medicare Claims Processing Melinda Gaboury, Healthcare Provider Solutions	Moved from 9/19 on 05/30
09/21/23 Thursday 120 Minutes	2023 Hospice Clinical Manager Series: Hospice Manager Regulations & Compliance Kathy Ahearn, ALECC, Inc.	
09/26/23 Tuesday 90 Minutes	2023 Hospice Billing Series: Hospice Billing Part 3: Face-to-Face, Hospice Cap, Physician Billing & PEPPER Melinda Gaboury, Healthcare Provider Solutions	
09/27/23 Wednesday 90 Minutes	Hospice 201: New CMS Updates & 2024 Initiatives Kathy Ahearn, ALECC, Inc.	
09/28/23 Thursday 90 Minutes	Upskill Your Agency to Be Volunteer Receptive & Supportive Gary Gardia, LCSW, APHSW-C	
10/03/23 Tuesday 90 Minutes	Improve CAHPS Hospice Scores: Practical Techniques for Exceptional Results Susan Keane Baker, MHA	Title change 07/24
10/04/23 Wednesday 60 Minutes	Hire & Onboard Staff & Volunteers for Long-Term Success Brad Brewer, LegacyKept	
10/10/23 Tuesday 90 Minutes	Top Survey Deficiencies in Hospice & How to Avoid Them Victoria Barron, Healthcare Provider Solutions	
10/11/23 Wednesday 60 Minutes	OASIS Part 2: Questions Impacting Quality Reporting & VBP Diane Link, Link Healthcare Advantage, LLC	
10/12/23 Thursday 120 Minutes	2023 Hospice Clinical Manager Series: Effectively Managing Your Hospice Team in Today's Environment Kathy Ahearn, ALECC, Inc.	

- 10/17/23**
Tuesday
90 Minutes
Enhance Videoconference Compliance & Communication for Healthcare Providers
Nancy Flynn, ePolicy Institute
On-Demand Webinar Available on Release Date
Changed to On-Demand Only
- 10/18/23**
Wednesday
90 Minutes
The Invisible Velvet Glove on the Spigot of Growth
Kurt Kazanowski, Hospice Advisors
- 10/23/23**
Monday
60 Minutes
Complimentary Professional Development Series:
Discover Ways to Influence Your Organization, Team & Yourself
Joanna Pera, Powered by Pera Consulting
Complimentary Webinar
- 10/26/23**
Thursday
120 Minutes
2023 Hospice Clinical Manager Series:
Patient Satisfaction, Engagement & Agency Growth for Hospice Managers
Kathy Ahearn, ALECC, Inc.
- 11/02/23**
Thursday
60 Minutes
New Bereavement Professional/Program Director Training Series:
Defining Bereavement Services: Spirit of the Law vs. Letter of the Law
Gary Gardia, LCSW, APHSW-C
- 11/07/23**
Tuesday
60 Minutes
The Art of Navigating Early Hospice Conversations with Patients & Families
Jen Kiehl-Miller, Hospice Support Specialists
- 11/08/23**
Wednesday
90 Minutes
HHCAHPS Strategy: How to Increase a Patient's Willingness to Recommend You
Susan Keane Baker, MHA
Added 03/30/23
- 11/09/23**
Thursday
60 Minutes
New Bereavement Professional/Program Director Training Series:
Bereavement Service Possibilities: What Are the Options?
Gary Gardia, LCSW, APHSW-C
- 11/14/23**
Tuesday
90 Minutes
Hospice Eligibility Documentation: Fulfilling the CoPs & Payment Requirements
Leslie Haegy, Healthcare Provider Solutions
- 11/15/23**
Wednesday
75 Minutes
Effective Interdisciplinary Collaboration for Hospice
Rev. Jim Andrews
Added 04/12/23
- 11/16/23**
Thursday
60 Minutes
New Bereavement Professional/Program Director Training Series:
Advanced Bereavement Programming & Services
Gary Gardia, LCSW, APHSW-C
- 11/29/23**
Wednesday
90 Minutes
11 Tools to Build Up Your Hospital-Based Business
Kurt Kazanowski, Hospice Advisors

11/30/23 Thursday 90 Minutes	Meeting the Hospice Volunteer Requirement: Discussions and Best Practices Kathy Ahearn, RN, BSN, PHN, ALECC, Inc.	Added 05/09/23
12/01/23 Friday 90 Minutes	Everything New Owners Need to Know When Purchasing an Agency Kathy Ahearn, RN, BSN, PHN, ALECC, Inc. On-Demand Webinar Available on Release Date	
12/05/23 Tuesday 90 Minutes	Hospice Medical Review in a Medicare-Certified World Leslie Haegy, Healthcare Provider Solutions	
12/06/23 Wednesday 90 Minutes	Maximize Your Hospice QAPI Program to Increase Compliance & Performance Sharon Litwin, Litwin Home Health Consulting, LLC	
12/07/23 Thursday 90 Minutes	Leveraging Clinical Teammates in Business Development & Growth Jen Kiehl-Miller, Hospice Support Specialists	
12/11/23 Monday 90 Minutes	Proven Strategies for Engaging Community Physicians to Refer & Connect Kurt Kazanowski, Hospice Advisors	Added 04/04/23
12/13/23 Wednesday 90 Minutes	Mobile Device Risks, Records & Rules for Healthcare Providers Nancy Flynn, ePolicy Institute	
12/14/23 Thursday 90 Minutes	Death & Dying Insights: Debunking Myths & the Latest Research Gary Gardia, LCSW, APHSW-C	Added 04/05/23
12/19/23 Tuesday 90 Minutes	Avoiding the Top 10 Hospice Compliance Mistakes Jen Kiehl, Hospice Support Specialists & Greg Grabowski, Hospice Advisors	Added 04/14/23
12/20/23 Wednesday 60 Minutes	From Excuses to Results: Harnessing the Power of Accountability Joanna Pera, Powered by Pera Consulting On-Demand Webinar Available on Release Date	Added 08/04/23

2023 Webinar Series

Purchase webinars individually or save 10-15% with a series!

Complimentary Professional Development Series:

Joanna Pera, Powered by Pera

01/09/23	Self-Awareness: The Foundation of Emotional Intelligence
04/10/23	Setting the Boundary for Work/Life Balance
07/17/23	The Empathy Spectrum: Connect with Patients, Families & Colleagues
10/23/23	Discover Ways to Influence Your Organization, Team & Yourself

Hospice Coding Fundamentals Series:

Robbi D. Funderburk James, Healthcare Provider Solutions

- 01/05/23 Hospice Coding Part 1: Guidelines, Primary/Terminal Diagnosis & Secondary/Comorbid Diagnoses
- 01/05/23 Hospice Coding Part 2: Common Diagnoses & Disease-Specific Criteria
- 01/05/23 Hospice Coding Part 3: Putting It All Together: Key Elements & Case Studies

New Hospice Chaplain/Spiritual Caregiver Training Series:

Gary Gardia, LCSW, APHSW-C and Rev. Jim Andrews

- 01/12/23 The Spiritual Caregiver's Role in Hospice
- 01/19/23 Counseling Techniques & Interventions for Spiritual Caregivers
- 01/26/23 Identifying & Addressing Spiritual Distress & Suffering

2023 Hospice Cop Compliance Series:

Kathy Ahearn, ALECC, Inc.

- 02/28/23 Hospice Medical Director, NP, PA & IDT Compliance
- 03/14/23 Hospice Social Worker & Spiritual Caregiver Compliance
- 03/28/23 Hospice Nurse & Aide Compliance
- 04/11/23 Hospice Volunteer Program Compliance
- 04/25/23 Hospice Bereavement Professional Compliance

Hope Is Not a Marketing Strategy Series:

Brad Brewer, LegacyKept

- 04/05/23 Create the Right Competitive Marketing Strategy
- 04/12/23 Selling Is a Service: Gaining the Confidence to Sell
- 04/19/23 Stop Missing Your Target Market: Understanding Your Audience

2023 Home Health CoP Compliance Series:

Diane Link, Link Healthcare Advantage, LLC

- 05/09/23 Home Health CoP 101: Understanding Organizational Requirements
- 05/23/23 Home Health CoP 201: Clinical Requirements & Survey Prep
- 06/06/23 Home Health CoP 301: QAPI & the Survey Process

New Volunteer Manager Training Series:

Gary Gardia, LCSW, APHSW-C

- 06/08/23 The Hospice Volunteer Manager's Role & Responsibilities
- 06/15/23 Hospice Volunteer Regulations & Opportunities
- 06/22/23 Creative Programming & Expansion Including E-Volunteers

New Hospice Social Worker Training Series:

Gary Gardia, LCSW, APHSW-C

- 08/10/23 The Critical Role of a Hospice Social Worker
- 08/17/23 The Assertive Social Worker on the IDT
- 08/24/23 Advanced-Level Social Worker Skills & Interventions

2023 Hospice Billing Series:

Melinda Gaboury, Healthcare Provider Solutions

- 09/11/23 Hospice Billing Part 1: Eligibility Requirements & Notice of Election
- 09/18/23 Hospice Billing Part 2: Details of Medicare Claims Processing
- 09/26/23 Hospice Billing Part 3: Face-to-Face, Hospice Cap, Physician Billing & PEPPER

2023 Hospice Clinical Manager Series:

Kathy Ahearn, ALECC, Inc.

- 09/21/23 Hospice Manager Regulations & Compliance
- 10/12/23 Effectively Managing Your Hospice Team in Today's Environment
- 10/26/23 Patient Satisfaction, Engagement & Agency Growth for Hospice Managers

New Bereavement Professional/Program Director Training Series:

Gary Gardia, LCSW, APHSW-C

- 11/02/23 Defining Bereavement Services: Spirit of the Law vs. Letter of the Law
- 11/09/23 Bereavement Service Possibilities: What Are the Options?
- 11/16/23 Advanced Bereavement Programming & Services

2023 Webinar Packages

Purchase webinars individually or save 10% when you buy the 2-part package!

HCI Scoring & Developing PIPs Package

Diane Link, ALECC, Inc.

- 03/07/23 HCI Scoring & Developing PIPs Part 1: GIP/Continuous Care, Gaps in SN Visits, SN Care Minutes per RHC Day, SN Minutes on Weekends, & Visits Near Death
- 03/21/23 HCI Scoring & Developing PIPs Part 2: Burdensome Transfers I & II, Early & Late Live Discharges & Per-Beneficiary Medicare Spending

Palliative Care Program Package

Kathy Ahearn, ALECC, Inc.

- 06/13/23 Palliative Care Part 1: Determine If a Program Is Right for Your Agency & Strategic Planning
- 06/27/23 Palliative Care Part 2: Develop & Implement an Effective Palliative Care Program

Live Discharges: How, When & Why Package

Kathy Ahearn, ALECC, Inc.

- 08/01/23 Live Discharges: How, When & Why Part 1: Measuring, Monitoring, Guidelines & Regulations
- 08/01/23 Live Discharges: How, When & Why Part 2: Eligibility, Documentation, Planning & the Care Continuum

On-Demand Webinars Available on Release Date

OASIS for Clinicians Package

Diane Link, Link Healthcare Advantage, LLC

- 09/13/23 OASIS Part 1: Questions Impacting Reimbursement Under PDGM
- 10/11/23 OASIS Part 2: Questions Impacting Quality Reporting & VBP